



Laboratory awards subcontracts to small businesses

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Promoting economic development in Northern New Mexico

LOS ALAMOS, New Mexico, October 15, 2008— A company owned and operated by Ohkay Owingeh Pueblo will soon be providing custodial support services to Los Alamos National Laboratory under a new contract, the largest such agreement ever between the Laboratory and a Native American enterprise.

“The subcontract to TSAY Construction and Services, LLC, an enterprise of Ohkay Owingeh, has a value of \$65 million over five years,” said Acquisition Services Management (ASM) Division Leader Kevin Chalmers. “This is the first time that a Northern New Mexico Native American firm has received an award this size from the

Laboratory.” The TSAY contract is one of four recently awarded contracts to small or disadvantaged businesses.

“I congratulate TSAY for winning this major contract,” said U.S. Senator Jeff Bingaman.

“This is a great investment in a New Mexico business, and I’m glad that Los Alamos National Laboratory was able to select a local company for this important work.”

“I am very pleased with the success of our company at Los Alamos National Laboratory,” said Ohkay Owingeh Governor Earl Salazar about the TSAY contract.

“We have strived for many years to build the capacity to be successful there. This achievement is the culmination of and reward for that effort,” Salazar said.

“The four recently awarded contracts totaling more than \$120 million are the first of several the Laboratory plans to award small businesses,” Chalmers said. “Our small-business office continues to actively seek qualified small businesses that can provide goods and services and contribute to the Laboratory’s programmatic mission.”

The Laboratory awarded the Los Alamos Integrated Communications System subcontract to CNSI Inc., a small business with an office in the Los Alamos Research Park. The competitively bid contract, valued at \$32 million, is for three years with an option to extend for another two years and was awarded as a result of a solicitation set aside for small businesses.

CNSI will provide Labwide telecommunications site support services and administer lower-tier subcontract agreements with Verizon Federal Networks and several regional small businesses. Transition of operations to CNSI from the existing subcontractor, Qwest Government Services Inc., has begun.

Another competitively bid subcontract valued at \$14.1 million went to TEAM Technologies Inc., a company certified by the Small Business Administration as an 8(a) small disadvantaged business. The contract is for four years with an option to renew for three additional years based on performance. TEAM Technologies Inc. will provide discrete electronic parts and components. The company is setting up an office in Los Alamos in Central Park Square inside the UPEX office to warehouse deliveries and provide local customer service.

The Laboratory also awarded a \$9.4 million subcontract to Fiore Industries for hardware and software information technology services over a potential five-year period. The company has set up an office in Los Alamos.

Los Alamos National Laboratory

www.lanl.gov

(505) 667-7000

Los Alamos, NM

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